

EDUCATION

HDR, 2015, University of Bordeaux

PhD. Development microeconomics and applied econometrics, 2005

Centre for Study and Research on International Development (CERDI)/Université d'Auvergne, France.

Sept 2003-Dec 2004: Research Scholar, University of California at Berkeley

PROFESSIONAL ACTIVITIES

Jan 2019 – present : Department Chair, GREThA, University of Bordeaux
Sept 2015 – present : Professor, University of Bordeaux
Apr 2016 – present : Senior Research Fellow, International Food Policy Research Institute (IFPRI)
Dec 2010 – Apr 2016 : Research Fellow, IFPRI, Dakar
Nov 2008 – Dec 2010 : Economist, Research Department, French Agency for Development
Dec 2007 – Oct 2008 : Research Fellow, IFPRI, Washington DC
Dec 2005 – Dec 2007 : Postdoctoral Fellow, IFPRI, Addis Ababa

Other Consultancies: World Bank, DfID, Kellog Foundation, CEPAL Mexico, UNDP, SEVEN foundation.

Referee work: *American Journal of Agricultural Economics*, *Food Policy*, *Agricultural Economics*, *Journal of African Economies*, *Economie Rurale*, *World Development*, *Journal of Development Studies*, *World Bank Economic Review*, *Journal of Economic Behavior and Organizations*, *Experimental Economic*, *Journal of Development Economics*, *Nature plants*

Grant Referee work: International Initiative for Impact Evaluations, Swiss National Science Foundation, McKnight Foundation, Leverhulme Foundation

PAPERS AND REPORT

Journal Articles

"Ask me why: Using vignettes to understand patterns of intrahousehold decision making in rural Senegal", with Cheryl Doss, Melissa Hidrobo, Jessica B. Hoel, Caitlin Kieran. *World Development*, forthcoming

"Revisiting farm size-productivity relationship: New empirical evidence from Ethiopia", with Solomon Wassie and Gashaw Abate, *Agrekon*, 2019.

"Correlated Non-Classical Measurement Errors, 'Second Best' Policy Inference and the Inverse Size-Productivity Relationship in Agriculture", with Kibrom Abay, Gashaw Abate, and Chrys Barrett, accepted, *Journal of Development Economics*, 2019.

"Parental Aspirations for Children's Education: Is There a "Girl Effect?" Experimental Evidence from Rural Ethiopia", with Stefan Dercon, Kate Orkin and Alemayehu Seyoum Taffesse, *American Economic Review P&P*, 2019.

"Nutrition incentives in dairy contract farming in Northern Senegal", with Melissa Hidrobo, Agnès Le Port and Rahul Rawat, *American Journal of Agricultural Economics*, 2019

"The Impact of the Use of New Technologies on Farmers' Wheat Yield in Ethiopia: Evidence from a Randomized Control Trial", with Gashaw Abate, Alan de Brau and Nick Minot, *Agricultural Economics*, 2018

"Expected Product Market Reforms and Technology Adoption by Senegalese Onion Producers." With Alain de Janvry, Elisabeth Sadoulet and Samba Mbaye, *American Journal of Agricultural Economics*; 2017.

"Delivery of iron-fortified yoghurt, through a dairy value chain program, increases hemoglobin concentration among children 24 to 59 months old in Northern Senegal: a cluster-randomized control trial", with Agnes Leport, Melissa Hidrobo, Rahul Rawat, Ousmane Birba and Marie Ruel, *Plos One* ; 2017

"Will video kill the radio star? Assessing the potential of video-based interventions", with Kate Orkin and Alemayehu Seyoum Taffesse, *World Bank Economic Review*, 2015

"Social Interaction Effects and Connection to Electricity: Experimental Evidence from Rural Ethiopia", with Maximo Torero, *Economic Development and Cultural Change*, 2015

"Aspirations: an approach to measurement with validation using Ethiopian data", with Alemayehu Seyoum Taffesse, *Journal of African Economies* 2014.

"Returns to Scope? Smallholders commercialization through multipurpose cooperatives in Ethiopia", with Alemayehu Seyoum Taffesse, *Journal of African Economies* 2012

"Impact Evaluations: a tool for accountability? Lessons from experience at AFD", with Jocelyne Delarue and Jean-David Naudet *Journal of Development Effectiveness* 2012

French version: "Evaluations d'Impact, un outil redevabilité ? Les leçons tirées de l'expérience de l'AFD", *Revue d'Economie du Développement*, 4(20), 2012

"Do Community Sharing Norms Constrain the Emergence, Configuration, and Activities of Market-Oriented Organization ? A Study for Burkina Faso", with Alain de Janvry and Elisabeth Sadoulet, *Economic Development and Cultural Change*, 2010.

"Impact analysis of rural electrification projects in Sub-Saharan Africa", *World Bank Research Observer*. 2010

"The Burkinabè Cotton Story 1992-2009: Sustainable Success or another Red Herring?", with Jonathan Kaminski and Derek Headey", *World Development*. 2010

"Do Village Organizations make a difference in African rural development ? A study for Senegal and Burkina Faso", with Alain de Janvry, Marie-Helene Collion, Pierre Rondot and Elisabeth Sadoulet. *World Development*, 2008.

"Heterogeneous impacts of cooperatives on smallholders' commercialization behavior: evidence from Ethiopia" with Alemayehu Seyoum Taffesse and Eleni Gabre-Madhin. *Agricultural Economics*, 2008.

"Cooperatives and the poor: who's in, who's out? A study of marketing cooperatives in rural Ethiopia" with David Spielman, *Food Policy*, 2007.

Working Papers

Aflagah, F.K.D., Bernard, T. and Viceisza, A., 2019. *Cheap Talk and Coordination in the Lab and in the Field: Collective Commercialization in Senegal* (No. w26045). National Bureau of Economic Research.

"Productive inefficiency in dairy farming and cooperation between spouses, evidence from Senegal", with Jessica Hoel, Melissa Hidrobo and Maha Ashour, IFPRI Discussion paper, December 2017.

"Farmers' quality assessment of their crops and its impact on commercialization behavior: A field experiment in Ethiopia", with Gashaw A. Tadesse, IFPRI Discussion Paper, 2017.

"Adoption of Improved Seeds and Land Allocation, Evidence from DRC", with Karen Macours, Sylvie Lambert and Margaux Vinez. Paris School of Economics 2017

"Communication and coordination: Experimental evidence from farmer groups in Senegal", with Fo Kodjo Dzinyefa Aflagah and Angelino Viceisza, IFPRI Discussion Paper, 2015.

"Building trust in rural producers organizations in Senegal: results from a randomized controlled trial", with Markus Frölich, Andreas Landman, Pia Naima Unte, and Angelino Viceisza, IZA Discussion Paper, 2015

"The Future in Mind: Aspirations and Forward-Looking Behaviour in Rural Ethiopia", with Stefan Dercon, Kate Orkin and Alemayehu Seyoum Taffesse, CEPR Discussion Paper

"Beyond Fatalism: an Empirical Exploration of Self-Efficacy and Aspirations Failures in Ethiopia", with Stefan Dercon and Alemayehu Seyoum Taffesse, IFPRI Discussion Paper.

"Randomizing the Last Mile: a methodological note on using voucher-based approach to assess the impact of infrastructure projects", with Maximo Torero, IFPRI Discussion Paper.

Reports

"Cooperative in Ethiopia, an updated diagnostic", with Gashaw Tadesse, 2013

"Recherche en Economie Quantitative par les Centres de Recherche Nationaux : Diagnostic pour le Sénégal", with Diery Seck, 2010.

Welfare impact of Rural Electrification, "Short term" evidence from Ethiopia, with Maximo Torero, a report for the World Bank, 2009.

"Cooperative Behaviour in Rural Uganda: Evidence from the Uganda National Household Survey 2005", with Ruth Hill and Reno Dewina, IFPRI project report, 2008.

Mobilizing Rural Institutions for Sustainable Livelihoods and Equitable Development, A Case Study of Farmer Cooperatives in Ethiopia. With David J. Spielman, 2008.

"Staple-crop Marketing in Sub-Saharan Africa: Ten Case Studies" (with Nicholas Minot, Ruth Hill, Marites Tiongco and Devesh Roy). Report prepared for the Bill and Melinda Gates Foundation. 2008.

"Ethiopia : The path to self-resiliency" with Timothy Robert Frankenberger, Phil Sutter, Amdissa Teshom, Alemtsehay Aberra, Mulugeta Tefera, Moges Tefera, Alemayehu Seyoum Taffesse, and Tom Spangler, A report for CHF – Partners in Rural Development, 2007

"Social Resistance to Institutional Change, Emergence of Market Oriented Organizations in Rural Senegal", with Alain de Janvry and Elisabeth Sadoulet, 2006.

"Village Farmer Organizations and Rural Development in Senegal" (with Alain de Janvry, Elisabeth Sadoulet, Maguelonne Chanron et al.). Report for the World Bank. January 2004.

"Village Farmer Organizations and Rural Development in Burkina Faso" (with Jean-Louis Arcand, Maguelonne Chanron et al.). Report for the World Bank. April 2004.

"Towards a Three-pronged Strategy of Institutional Development for Poverty Reduction among the 'en-dehors' People in Haiti" (with Maguelonne Chanron, Alain de Janvry and Elisabeth Sadoulet). Report prepared for the CEPAL, Mexico, and the Kellogg Foundation. November 2002.

Book Chapters and research monographs

Cooperatives for Staple Crop Marketing: Evidence from Ethiopia, with David Spielman, Alemayehu Seyoum Taffesse and Eleni Gabre Madhin, IFPRI Research Report 166, 2010.

Navigating through Reforms: Cotton reforms in Burkina Faso, with Jonathan Kaminski and Derek Headey, in Spielman, D.J. and Pandia-Lorch, R. eds. *Millions Fed: Proven Successes in Agricultural Development*, International Food Policy Research Institute, Washington D.C. 2009.

Longer technical version: "Institutional reform in the Burkinabè cotton sector and its impacts on incomes and food security: 1996-2006" IFPRI Discussion Paper 920.